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CAPA Outlook: State of the Industry

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State of the industry: agenda

- North Balkan region snapshot
- 20 numbers in 20 minutes



North Balkan region: small...

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Share of Europe seat capacity, 2024*

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North Balkan region: ...but dynamic

Annual seats, 2019 and 2024*

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2019 2024*

*includes projected data from 11-Nov-2024 Source: CAPA - Centre for Aviation, OAG



North Balkan region: outpacing Europe's recovery

2024* annual seats as a percentage of 2019

142% 135% 140% 134% 125% 125% 121% 120% 102% 100% 77% 80% 60% 40% 20% 0% Serbia North EUROPE Montenegro Bosnia & Croatia Slovenia Weighted Herzegovina Macedonia average

*includes projected data from 11-Nov-2024 Source: CAPA - Centre for Aviation, OAG



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Croatia, Serbia leading airlines

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Croatia:

Top 10 airlines, week of 11 Nov 2024

<u>Rank</u>	<u>Airline</u>	<u>Seats</u>	Seat share	<u>% of 2019</u>	
1	Croatia Airlines	27,826	46.2%	92.9%	
2	Ryanair	13,494	22.4%	-	
3	Lufthansa	2,934	4.9%	97.8%	
4	Turkish Airlines	2,614	4.3%	116.1%	
5	KLM	1,676	2.8%	279.3%	
6	Eurowings	1,519	2.5%	36.8%	
7	Qatar Airways	1,400	2.3%	66.9%	
8	flydubai	1,190	2.0%	166.2%	
9	Trade Air	1,088	1.8%	-	
10	LOT Polish Airlines	951	1.6%	71.0%	

Croatia LCC seat share

2019: 42.8% 2024: 58.7%

<u>Serbia</u>:

Top 10 airlines, week of 11 Nov 2024

<u>Rank</u>	<u>Airline</u>	<u>Seats</u>	Seat share	<u>% of 2019</u>
1	Air Serbia	47,624	51.0%	150.0%
2	Wizz Air*	15,530	16.7%	194.3%
3	Lufthansa	3,926	4.2%	94.9%
4	Turkish Airlines	3,663	3.9%	149.0%
5	FlexFlight	2,436	2.6%	-
6	Air Montenegro	2,436	2.6%	-
7	flydubai	2,398	2.6%	267.9%
8	SWISS	2,256	2.4%	126.7%
9	Austrian Airlines	2,088	2.2%	119.6%
10	AJet	1,533	1.6%	-

Serbia LCC seat share

2019: 27.5% 2024: 28.5%

*Wizz Air incl Wizz Air Malta & Wizz Air UK Source: CAPA - Centre for Aviation, OAG



20 numbers in 20 minutes

Topics included

- Aircraft in service
- Capacity
- Traffic
- Air fares
- LCC share, cost advantage
- Industry profits
- Recruitment needs

- Airspace constraints
- Aircraft order backlog

САРА

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- Leasing
- Airport groups
- Artificial Intelligence
- Fuel costs
- Green transition



Jets in service at 107% of pre-pandemic numbers

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Seat capacity 107% of 2019 level

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Sep-2024 traffic vs Sep-2019: Pax **104%**, Cargo **108%**

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World airline traffic volumes as a percentage of equivalent month of 2019



EU air fare inflation slowed to 0.9%

Passenger air transport prices, year on year change, %



— EU27 — UK

Source: Eurostat, Office for National Statistics, CAPA - Centre for Aviation

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Sep-24 price increase

2024 LCC seat share **34%** globally vs 30% in 2019

Global low cost carrier seat share



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LCC and ULCC unit cost 33% and 54% lower than FSC

Europe: unit cost (cost per available seat km, CASK) and average trip length



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Average trip length

Source: CAPA - Centre for Aviation, airline company reports



CAPA USD**30.5bn net profit** forecast 2024

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Airline industry annual net profit (USD billion)







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in the good years Airline industry Return on Invested Capital (%) and Weighted Average Cost of Capital (%)

10 9.1% 8 Return on capital below cost of capital 6 5.7% 4 2 0 2009 2020 2023E 2024F 2003 2006 2008 2010 2013 2016 2018 2019 2022 2005 2007 2012 2015 2017 2021 2004 2011 2014 -6 2012 to 2019: -8 ave. economic loss USD18bn pa -10 -12 WACC % - ROIC % -14 -16 -18

Ave USD 18bn pa economic loss

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c.2.3m new aviation personnel needed globally to 2043

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Source: CAPA - Centre for Aviation, Airbus, Boeing



Europe ATFM delays per flight Jun-Aug 2024: **+48%** vs 2019

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European* air traffic flow management delays, minutes per flight: Jun, Jul, Aug 2024





Boeing, Airbus **deliveries** are at 2012 levels: **12** years lost



Source: Boeing, Airbus, CAPA - Centre for Aviation

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2023 deliveries Total 1,263, close to

c.10 yrs earlier

Boeing 529 (level of between 2011 and 2012) Airbus: 735 (level of 2017)

2024e deliveries Total ?1,170, close to c.12 years ago

Boeing ?400 (level of between 2008 and 2009) Airbus: 770 (level of between 2017 and 2018)



2024 year end **backlog**: **14** years

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Global orders backlog for commercial passenger aircraft

Leasing accounts for 53% of global commercial aircraft current fleet...

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Percentage of aircraft that are leased



At 5-Feb-2024 Source: CAPA - Centre for Aviation, OAG



Source: CAPA - Centre for Aviation

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Investor owned airport companies:

33% of global airport revenue in 2023, vs **27%** in 2019 The increasing significance of the Airport Group









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...BUT

Only **30%** of respondents have AI on their **boardroom agenda**

Only **48%** have it on the **agenda for management** meetings

"AI is a hot potato that lacks a specific owner"

Source: Alumni Global, 2024 survey of aviation CEOs, COOs and CPOs





Fuel cost could rise from 29% of revenue in 2024 to 61% in 2050

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World airline fuel cost as a percentage of revenue



Two more numbers:

26 years to net zero

ICAO TAG NET-ZERO 2050 CAPA Airline Leader Summit World & Awards for Excellence

26 years to achieve ICAO's
Long Term Aspirational Goal
of net **Zero** by 2050

This goal must be reached before **26** runs down to **Zero**!



The **20** numbers A recap:

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- Jets in service at **107%** of 2019 levels
- Seat capacity at **107%**
- Cargo traffic at 108.0%, RPKs at 104.2%
- EU air fare inflation Sep-2024 at 0.9%
- LCC seat share 34%
- LCC and ULCC unit cost 33% and 54%
- Airline industry USD30.5bn net profit forecast in 2024e
- Average USD18bn pa economic loss in the good years

- c2.3m new aviation personnel needed to 2043
- Europe AFTM delays Jun-Aug 2024 +48% vs 2019
- Boeing, Airbus deliveries: **12** years lost
- Aircraft order backlog has **14** years of production
- Leasing accounts for **53%** of global fleet
- Investor owned airports 33% of revenue 2023, 27% 2019
- 82% of aviation leaders see key role for AI
- Fuel cost 61% of revenue in 2050? (vs c29% now)

26 years to achieve net zero

